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IBM Software Manufacturing and Delivery Letter

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IBM

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Software

Manufacturing
& Delivery

July 22, 1992

Sherman J. Muller
General Partner - The Columbine Venture Funds
6312 S. Fiddlers Green Circle
Englewood, CO 80111

Dear Sherman,

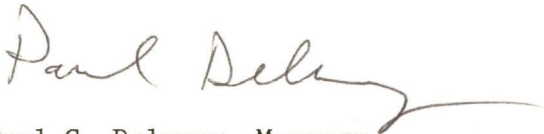
I have enclosed a brochure that describes IBM custom services for Worldwide Software Manufacturing and Distribution, now available to all software vendors. The brochure explains the various software manufacturing services available for you to maximize your investments in the software industry.

IBM's manufacturing and distribution services offer a high quality, cost effective way to meet your software manufacturing and distribution needs. This allows your company to concentrate on what it does best, writing software code.

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Please call our team at 1-800-926-0364 for more information. Our staff welcomes the opportunity to discuss how our services will benefit your investments in the software industry.

Sincerely,



Paul G. Delaney, Manager
Worldwide OEM Software Manufacturing Marketing

